



YOUR GLOBAL PORT CONSULTING SPECIALIST



# Leading edge in operational expertise

We are an internationally renowned consulting company with profound experience in the global port, transport and logistics sector. For more than 40 years, HPC has been providing leading-edge professional expertise with a clear operations/owner's perspective.

With our down-to-earth attitude towards innovation and state-of-the-art technology, we have delivered more than 1,600 projects across 120+ countries spanning six continents, responsibly offering a wide range of independent and proactive services. This makes us inimitably knowledgeable with regard to ports, intermodal terminals and airports.

Understanding ourselves as a **full-service provider** in the field of transport consultancy, our Clients benefit both from our wide international experience and from our **multidisciplinary approach**, thus creating value to their projects. Be it the evaluation of an entire economy's market potential or the design and implementation of a marine container terminal, we always keep the full picture in mind.

40+

years of experience in the port, transport and logistics sector



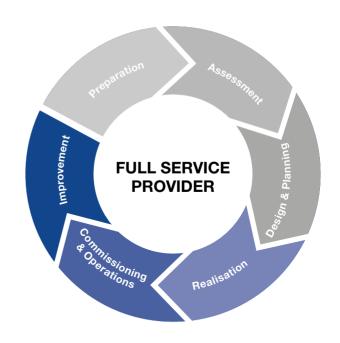


#### **Focus**

- Ports
- Marine container terminals
- Bulk terminals
- Multi-purpose terminals
- Cruise ship terminals
- I Intermodal rail terminals
- Railway terminals
- Inland waterway ports
- Intermodal hubs
- Marine shipping
- Airports
- Logistics centres

120+
countries covered by
HPC's project portfolio



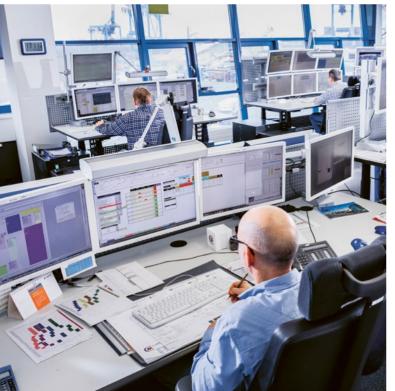


#### **Clients**

- Private operators
- Port and railway authorities
- Cargo owners
- Public institutions
- Governments, communities
- Logistics service providers
- Banks and private investors
- International organisations, such as World Bank, UN, ADB

100+
highly qualified employees
work for HPC worldwide





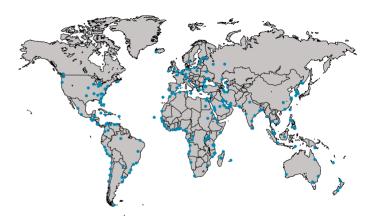
## Range of Services

The various fields of our expertise build up the core of HPC's consultancy services and represent the full range of our comprehensive experience. The multi-disciplinary set-up of our project teams enables us to flexibly meet your challenges.

- Transport Economics: Port strategy advice and support for investment decisions
- I Terminal Planning & Logistics: Improving and optimising operations
- Simulation: Making fully informed decisions
- I IT Consulting: Digitalising your business, making it work
- **I Software Engineering:** Creating IT solutions based on operational expertise
- **Engineering Consulting:** Strengthening your equipment and maintenance processes
- I Additional Services: Sustainability Achieving cost-effective green port transformation, External Funding Acquiring funding opportunities, Organisation, Personnel & Training Preparing your workforce for the future, Port Security Optimising your security strategy, Work Safety Keeping hazards at bay, Hydrography & Dredging Ensure high quality of works and minimise costs







### **Selected Projects**

- Container terminal optimisation and medium-term operating plan for CentrePort Wellington/NZ
- Intermodal terminal automation pilot for BNSF Logistics Park Kansas City/USA
- Digitalisation projects for the Ports of Switzerland
- Guyana-Brazil Land Transport Link and Deep-Water Port Market Study
- SustEnergyPort Simulation-based assessment of measures to increase the energy sustainability in port operations, Hamburg/Germany
- Technical and commercial advice for the privatisation of 12 Greek Ports
- Procurement assistance for container handling equipment and system integration for ADPC Abu Dhabi Ports Company
- IT strategy consulting for Kenya Ports Authority
- Evaluation of terminal operating systems (TOS) for various container terminals worldwide

1,600+
consulting projects
on six continents



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